Monica Popp is a founding partner of Marshall & Popp. She is one of Washington's top strategists with over 20 years of policy experience in the U.S. Senate and House of Representatives, U.S. Department of Health & Human Services, and the federal offices of former Governor Jeb Bush (R-FL). Monica specializes in health policy but has worked extensively on a wide range of bipartisan legislative accomplishments as a senior Republican aide.

Prior to starting Marshall & Popp, Monica served as the Chief of Staff to Senate Majority Whip John Cornyn (R-TX). In this capacity, she was the lead policy strategist for Senator Cornyn and the Deputy Whip team and is responsible for building support to implement the legislative priorities of the Senate Republican Conference. She was the Whip's principal liaison to the Senate Majority Leader, Senate/House Republican leadership teams, Senate Committees and Member offices, the White House, and Senate Democrat leadership. In that capacity, Monica successfully led dozens of whip initiatives to implement key legislation such as the Tax Cuts and Jobs Act; Highway Infrastructure legislation; and Banking Reform.

Before joining Senator Cornyn's office, Monica served as a professional staff member to the House Energy & Commerce Committee Majority. In this role, she served as the lead policy advisor to House Republicans on key health programs such as Medicaid, the Children's Health Insurance Program, Medicare Advantage, and the 340B Drug Discount Program. During her time at Energy & Commerce, Monica served as the lead Medicaid advisor to the US Congress Joint Select Committee on Deficit Reduction where she developed the Medicaid Per Capita Cap proposal that later became the centerpiece of Republican health care reform in 2017.

From 2008-2011, Monica served as a health and tax policy advisor to Senator DeMint (R-SC). In this role, she developed the Senator's health reform legislation and organized the political grassroots effort to replace the Affordable Care Act.

Prior to serving on Capitol Hill, Monica was a political appointee in the Bush Administration at the US Department of Health & Human Services where she worked in the immediate office of the Secretary as a senior political aide on Medicare and Medicaid regulatory initiatives. She began her career in public service as the lead federal health advisor to Governor Jeb Bush in 2005 and successfully assisted the State of Florida in securing federal approval for the Governor's groundbreaking Medicaid reform proposal.

She holds a master's degree in public health from Johns Hopkins University and is an undergraduate of Texas A&M University.

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