

2023-

2024

# ANNUAL REPORT



**NASHVILLE  
HEALTH CARE  
COUNCIL**

“The Nashville Health Care Council takes immense pride in the work we execute daily to champion the collaborative spirit that has defined Nashville’s healthcare community for more than 50 years.”

**Apryl Childs-Potter**  
President  
Nashville Health Care Council



As chair of the Nashville Health Care Council, I am proud to reflect on the incredible year we’ve shared — a year marked by growth, innovation, and a steadfast commitment to advancing healthcare. Together, we have navigated an evolving landscape, fostered transformative collaborations and created new opportunities for connection and learning across our thriving community.

In the year behind us, we have not only expanded our programs and deepened our impact but also continued to elevate Nashville as the healthcare epicenter. Through the Council’s events, engagements, and initiatives, leaders at every level have joined in forward-thinking discussions, shared cutting-edge insights, and driven meaningful change within their organizations and beyond.

As we prepare to enter our 30th year, this foundation sets the stage for even greater impact. Our legacy of catalyzing innovation, building strong networks, and championing healthcare leadership is stronger than ever. We stand ready to build on this momentum, leading the charge in shaping the future of healthcare both in Nashville and across the globe — from *the Healthcare City to the world*.

Thank you for your continued support, commitment, and passion. Together, we are driving the next wave of transformation, and I look forward to what we will achieve in the years to come.

Sincerely,



**Lucinda M. Baier**  
President and CEO  
Brookdale Senior Living  
Board Chair  
Nashville Health Care Council

# 2024 MEMBERSHIP IMPACT

## Welcome to *the Healthcare City*

Nashville is a powerhouse of healthcare leadership and innovation. Fueled by an ecosystem of visionary entrepreneurs and top-tier executives, it not only shapes U.S. healthcare but pioneers solutions that revolutionize the industry worldwide, solidifying its role as a global healthcare hub.

900+

Companies make up Nashville's healthcare ecosystem.

17

Publicly traded healthcare companies headquartered in Nashville.

### *The Healthcare City: Local Impact*

The Nashville healthcare industry contributes an overall economic benefit of **\$68 billion** and **more than 333,000 jobs** to the local economy annually. It accounts for an estimated **\$2.45 billion** in state and local taxes.

### *From Nashville to the World: International influence*

Globally, Nashville's healthcare industry generates nearly **\$97 billion** in revenue and **500,000 jobs**.

97%



of Members Say They Make New Connections at Council Engagements

Nashville's diverse industry cluster includes global leaders in:



Hospital Management



Ambulatory and Outpatient Surgery



Behavioral Health



Long-Term Care



Pharmaceuticals and Biotech



Medtech



Healthcare Mgmt. Services



Academic Research



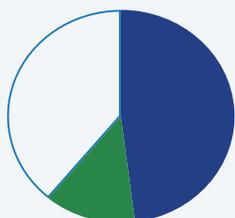
Population Health



Health IT and Practice Management

350+ Members

72 New members



- 48% Healthcare + Health Technology
- 13% Capital Investment

# CELEBRATING NASHVILLE'S LEGACY: AMPLIFYING *THE* HEALTHCARE CITY'S STORY

The Nashville Health Care Council proudly champions Nashville's unparalleled healthcare legacy, spotlighting its continuous role as **the** leader in the evolving industry. Through top-tier engagements, unmatched networking, and cutting-edge programs for leaders at every level, the Council is not just a voice but the heartbeat driving collaboration and leadership in Nashville's dynamic healthcare ecosystem.

## Nashville Healthcare Sessions 2024: *An Encore Performance*

Nashville Healthcare Sessions 2024 united top healthcare executives, visionaries, and innovators from around the world for a powerful week of collaboration and groundbreaking ideas. As *the* Healthcare City buzzed with energy, new connections formed, innovation ignited, and the future of healthcare took center stage.



Michael Uchrin, CEO and Co-Founder, Monogram Health, Tim Hingtgen, Chief Executive Officer, Community Health Systems and Anna Haghgoorie, Managing Director, Valtruis, participate in an Executive Roundtable discussion.



Harmonizing Operations and Tech: Strategies for Successful Innovation in Hospitals, moderated by Sam Hazen, CEO, HCA Healthcare

# A Week to Remember

- 1,300 Attendees
- 60%+ Executive & Senior Leadership Healthcare Titles
- 400+ Organizations Represented
- 49% Healthcare | Health Tech
- 35 States + Washington, D.C.
- 4 Representatives from Outside of the US
- 80 Expert Speakers
- 20 Main Stage Discussions
- 7 Breakout Sessions
- 4 Executive, Invite-Only Roundtable Discussions
- 3 VIP Events
- 2 Half-Day, 'Mini-Conference' Partner Programming
- 20 Associated Events across the Healthcare City

**98% of Attendees**  
Said They Made **NEW** Connections  
During Sessions 2024



*Charting a Course for Innovations and Investments in Aging, moderated by Cindy Baier, President and CEO, Brookdale Senior Living, featuring panelists: Lauren Brueggen, Partner, Heritage Group, Shawna Gisch, Chief Executive Officer, Health Solutions, Optum, Tim Hingtgen, Chief Executive Officer, Community Health Systems*



*A Legacy of Patient-Centered Transformation with Senator Bill Frist, M.D., Co-Founder & Managing Partner, Frist Cressey Ventures, and Dr. Toby Cosgrove, Executive Advisor, Former President & CEO, Cleveland Clinic*



*Live from Sessions: Senator Bill Frist, M.D., Co-Founder & Managing Partner, Frist Cressey ventures records a podcast.*



*The Power of Collaboration: Building Effective Hospital Partnerships for Innovation and Access. Moderated by David Dill, Chairman and Chief Executive Officer, Lifepoint Health, featuring panelists: Fahad Tahir, President and CEO, Ascension Saint Thomas, Chris Altchek, Founder and CEO, Cadence, Leif Murphy, CEO, Team Health*

# GROWING AND ATTRACTING BUSINESS: NASHVILLE IS THE PREMIER MARKET

Providing members with exclusive access to national and global policymakers, top industry innovators, and influential thought leaders, the Council plays a pivotal role in positioning Nashville as the premier destination for healthcare talent, companies, and investment. This focus on strategic leadership positions Nashville at the forefront of healthcare innovation and growth.

## Wall Street's Healthcare Outlook: *Key Insights Shaping the Industry's Future*

The Council's annual Wall Street signature event offers an unparalleled opportunity to gain insider perspectives on the future of healthcare straight from the nation's top analysts. 2024's event was moderated by HCA Healthcare CEO **Sam Hazen**. This high-impact, signature event not only sets the tone for the year ahead but also offers a rare chance for healthcare executives to engage with the leading minds shaping Wall Street's view of the industry's next moves. With up to 400 attendees, it continues to be an unmissable moment to understand trends and anticipate what's coming in healthcare.

*Moderated by Sam Hazen, CEO, HCA Healthcare, featuring Whit Mayo (Leerink Partners), Brian Tanquilut (Jefferies), and Gary Taylor (TD Cowen).*



# The State of Healthcare: The Healthcare City on the Hill

The Nashville Health Care Council's first-ever Council-wide Washington, D.C. Delegation marked a historic milestone, bringing 90 senior healthcare executives to the nation's capital. This landmark event fostered direct conversations with policymakers, staffers, and influencers, addressing the most critical topics shaping the future of the U.S. healthcare system. The delegation created a unique, two-way dialogue between Capitol Hill and healthcare leaders, advancing collaboration on solutions to healthcare's most pressing challenges, ensuring the Healthcare City's influential voice in national policy discussions.



## C-Suite Insights: Shaping Healthcare's Future Through Intimate Leadership Conversations

The Council's C-Suite Dinner Series offers an exclusive and thoughtfully curated experience designed for intimate discussions among top healthcare executives. These private gatherings create a unique space for executive-level peers to engage in meaningful dialogue on the industry's most critical issues. This year, notable guests of honor included **Cindy Baier**, CEO of Brookdale Senior Living; **David Dill**, Chairman and CEO of Lifepoint Health; **Tim Hingtgen**, CEO, Community Health Systems; **Sam Hazen**, CEO of HCA Healthcare; and **Neil de Crescenzo**, former CEO of Change Healthcare.

*David Dill, Chairman and CEO, Lifepoint Health*

## Collaboration and Connection

Throughout the year, members come together during exclusive networking receptions to cultivate meaningful relationships within Nashville's vibrant healthcare ecosystem.

**"There has always been a tremendous spirit of collegiality among company leaders and their teams here, and as more and more healthcare companies put their roots down in Nashville, we see ever-increasing levels of collaboration in our work to tackle industry issues, ignite innovation, and improve healthcare overall."**

**Tim Hingtgen**  
CEO, Community Health Systems



*Fahad Tahir, President and CEO, Ascension Saint Thomas, connects with peer Council Leaders.*



*Women's Connect Networking Event, March 2024.*



*Cindy Baier, CEO of Brookdale Senior Living addresses participants during a Women's Connect event Fall of 2024.*

# BUILDING A STRONG TALENT PIPELINE: CULTIVATING LEADERSHIP AT EVERY LEVEL

Nashville is the nation's premier destination for healthcare organizations and leaders looking to shape the future of healthcare. The Council nurtures a robust and diverse talent pipeline, supporting professionals at every stage of their career, from professionals early in their leadership journey to seasoned healthcare executives to CEOs, ensuring that leadership is cultivated and sustained across all levels of the healthcare ecosystem.

## Navigating Tomorrow's Healthcare: *Insights and Solutions Through Crucial Conversations*

Through the Council's Crucial Conversations programs, participants engage with thought leaders on the latest healthcare trends while actively participating in discussions. This collaborative environment fosters connections that empower attendees to tackle some of the industry's most urgent challenges.



**“The Council’s Crucial Conversations cut through the noise. They dive deep into healthcare’s most pressing challenges, sparking dynamic discussions that foster connection, open dialogue, and critical thinking. Forget passive listening – this is where healthcare leaders come together to solve problems and move the industry forward.”**

**Beth Ratcliff, COO, Premise Health**

# Equipping Emerging Leaders: *Tools, Industry Expertise, and Career-Building Connections.*

## Executive Briefings

The LHC's Executive Briefing Series provides participants with the opportunity to hear from leading figures in the industry about their career paths and the essential skills required to thrive as a leader in today's marketplace.



## Healthcare Today



The LHC Healthcare Today Series offers valuable insights into specific issues, in an intimate setting, through expert panel discussions in a close-knit environment. This year, topics covered consumerism in behavioral health and the dynamics of joint ventures.

## Cohorts

Through LHC Cohorts, participants engage in peer mentoring guided by a seasoned healthcare executive from a specific sector. Over the course of six sessions, participants delve into substantial topics related to a shared focus area, collaborating with mentors and guest speakers to deepen their knowledge and foster personal growth.



# EMPOWERING SEASONED HEALTHCARE EXECUTIVES:

TACKLE LEADERSHIP  
CHALLENGES, GROW  
INFLUENCE, AND  
SHAPE THE FUTURE OF  
HEALTHCARE

The 2024 Council Fellows program included 32 seasoned leaders from 13 diverse sectors, including payors, investors, health system executives, and government officials. Notably, the Nashville Health Care Council welcomed 14 out-of-state leaders into the program, reinforcing Nashville as a premier hub for healthcare innovation.



“One of my professional goals is to make positive change at scale, and the Nashville Health Care Council Fellows program enables the connections and discussions that make that possible.”

2024 Council Fellow Meryl Holt

Head of Legal and Chief Compliance Officer,  
Cadence



## Distinguished Council Network of Visionary Leaders

With a diverse alumni network of 340+ members, the Council Fellows program provides an unmatched opportunity to forge lasting connections that extend well beyond the classroom experience. The Council Fellows Alumni Network exemplifies the Council’s commitment to fostering enduring partnerships and professional growth in the healthcare community.



# Nashville Health Care Council Board of Directors



**Lucinda (Cindy) M. Baier (Chair)**  
President and CEO  
Brookdale Senior Living

**Jeffrey R. (Jeff) Balsler, M.D., Ph.D.**  
President and CEO  
Vanderbilt University Medical Center  
Dean  
Vanderbilt University School of Medicine

**Marty Bonick**  
President and CEO  
Ardent Health Services  
(*Fellows Class 2014*)

**Michael Burcham**  
Executive Partner  
Shore Capital Partners

**Devin Carty**  
CEO  
Martin Ventures  
(*Fellows Class 2018*)

**David Dill**  
Chairman and CEO  
Lifepoint Health

**Eric Evans**  
CEO  
Surgery Partners

**Navid Farzad**  
Partner  
Frist Cressey Ventures

**David Feinberg, M.D.**  
Chairman  
Oracle Health

**J.R. Greene**  
Founder and Vice Chairman  
of Board of Directors  
Psychiatric Medical Care  
(*Fellows Class 2017*)

**George Hampton**  
President and CEO  
Currax Pharmaceuticals

**Sam Hazen**  
CEO  
HCA Healthcare

**James E.K. Hildreth, M.D., Ph.D.**  
President and CEO  
Meharry Medical College

**Tim Hingtgen**  
CEO  
Community Health Systems

**Josh Hopson**  
Vice President,  
Integrated Marketing Communications  
TeamHealth

**Chris Hunter**  
CEO  
Acadia

**Jon Kaplan**  
Managing Director and Senior Partner  
Boston Consulting Group  
(*Fellows Class 2024*)

**Candice McQueen, Ph.D.**  
President  
Lipscomb University

**Leif M. Murphy**  
President and CEO  
TeamHealth

**Andy Murray**  
Partner  
Bradley

**Lisa Nix**  
Shareholder and Practice Leader  
LBMC

**Fahad Tahir**  
President and CEO  
Ascension Saint Thomas  
(*Fellows Class 2019*)

**Anne Hancock Toomey**  
President and Co-Founding Partner  
Jarrard

**Marc Watkins, M.D.**  
Chief Medical Officer  
Kroger Health  
(*Fellows Class 2016*)

**Sam Weinstein**  
CEO  
Specialty Care  
(*Fellows Class 2018*)

**Andrea Willis, M.D.**  
Senior Vice President,  
Chief Medical Officer  
BlueCross BlueShield of Tennessee

**Steve Yurjevich**  
CEO  
Optum

---

**Thank you to the board members  
who competed their terms in 2024:**

**Ray Guzman**  
CEO  
SwitchPoint Ventures  
(*Fellows Class 2017*)

**Tammy Hawes**  
CEO and Founder  
Virsys12  
(*Fellows Class 2017*)

**L Gregory Jones**  
President  
Belmont University  
**Paul Kusserow**  
Chairman  
Amedisys

**Michaela Poizner**  
Shareholder  
Baker Donelson

**Amy Seigenthaler**  
Managing Partner  
Finn Partners

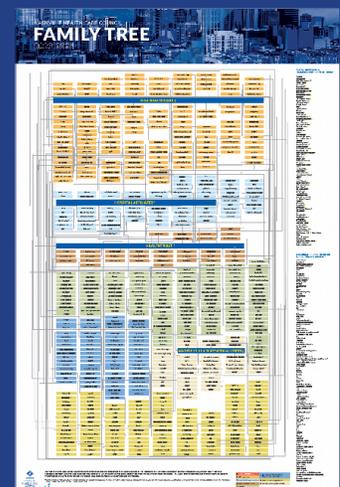
**Dee Anna Smith**  
CEO  
Sarah Cannon Research Institute

# Thank You Council Members: *Driving Collaboration, Knowledge-Sharing, and Healthcare Innovation*

- 25m Health
- 4BH - ForBetterHealth
- 86Borders
- A1A Invesment Partners**
- Acadia Healthcare
- ACUITY.health**
- Affirm Health
- Agriin Health
- Alive Hospice
- AlixPartners**
- Alpha Integrated Health LLC
- Alvarez & Marsal
- Alvarez Search
- Amedisys
- American Hospital Association
- AMN Healthcare**
- AMSURG
- Ancore Health
- Ankura Consulting Group
- Anton Rx**
- Aon
- Apollo Global Management
- AQuity (formerly M\*Modal Services)
- Archwell Health**
- Ardent Health Services
- Ascension Saint Thomas
- AstraZeneca**
- athenahealth
- August Bioservices
- Avondale Partners
- Aya Healthcare
- Azra AI
- Baker Donelson
- Ballad Health
- Bank of America
- Barclays Capital
- Barge Design Solutions
- Barnes & Thornburg LLP
- Bass, Berry & Sims
- BDO USA
- Belmont University
- Bengal Health Ventures
- Bloom Healthcare
- BlueCross BlueShield of Tennessee
- Bone and Joint Institute of Tennessee
- Boston Consulting Group
- Bradley
- Brentwood Capital Advisors
- BRG
- Brookdale Senior Living
- Buffkin / Baker
- Cadence
- Cadence Bank
- Caduceus Capital Partners
- Cain Brothers & Company
- Calvetti Ferguson**
- Capio
- Capital Alignment Partners
- Capital One Healthcare
- CapStar Bank
- Carahsoft
- CareBridge
- CareMoat Inc.
- Carepool
- CareRite Centers**
- Caresyntax Corporation**
- Carr Riggs & Ingram
- Casa Loma College
- CBIZ, Inc.**
- Centerstone
- Cherry Bekaert**
- Cigna
- CLA
- Claritas Capital
- Clearbalance Healthcare**
- Clearsense**
- Clearwater
- CliniComp**
- Clinisys AI**
- Community Health Systems
- Compassus
- Concord Health Partners
- Connexus Incorporated
- Consonance Capital Partners
- Contessa
- CopilotIQ**
- Council Capital
- Covenant Health
- Cressey & Company
- CSI Companies**
- Cumberland Pharmaceuticals
- Curai Health**
- Currax Pharmaceuticals
- CVS Health
- Cylinder Health**
- DaVita
- Deloitte
- Diana Health
- Digital Diagnostics
- Earl Swenson Associates
- ECG Management Consultants**
- Echo Health Ventures
- Elderberry Health**
- Elevation Search Solutions
- EliseAI**
- Embark
- Embold Health**
- EnableComp
- Episode Solutions
- Epstein Becker Green
- Equality Health**
- EspriGas
- ETSU - The Center for Nursing Advancement
- ETSU Health
- EvidenceCare
- Experian Health
- EY
- Fast Pace Health
- Fifth Third Bank
- Find Great People
- Finn Partners
- First Horizon
- First Trust Capital Partners**
- FirstBank
- firsthand
- Fisher Phillips**
- Flagship Healthcare Properties
- Forvis Mazars**
- Frazier Healthcare Partners
- Frist Cressey Ventures
- Frost Brown Todd**
- FTI Consulting Health Solutions
- Fulcrum Equity Partners
- Gallagher
- GE Healthcare
- Genentech
- GoCheck
- Graham Healthcare Capital
- Grapevine Health**
- Greater Nashville Technology Council
- Gresham Smith
- Harbert Management Corporation

## A Rich History and Continued Influence: *The Nashville Healthcare Family Tree*

The Council's signature Healthcare Family Tree visually chronicles the city's rich legacy of healthcare innovation, tracing its deep roots and interconnected branches of innovation, entrepreneurship, and leadership back to HCA's founding in 1968 and illustrating the vast growth and evolution that have defined the industry ever since. Each Council member is represented, marking their role in shaping Nashville's extraordinary healthcare ecosystem and highlighting the deep-rooted connections that fuel the city's reputation as a global healthcare leader.



Hardenbergh Group  
 Harpeth Capital  
 Harrod Healthcare Real Estate (HHRE)  
**Hatef Aesthetics**  
**HC9 Ventures**  
 HCA Healthcare  
 Health Management Associates Inc  
 Healthpeak Medical Office Properties  
**Healthpoint Ventures**  
 HealthStream  
 Heritage Group  
**Herself Health**  
 Holland and Knight LLP  
 Honest Medical Group  
 Hope Desk  
**Houlihan Lokey**  
 Howell Allen Clinic  
 HTD Health  
 HUB International  
 Humana  
 Huntington National Bank  
**Huron**  
 IBM  
**Imagine Pediatrics**  
 InfoWorks  
**Integral**  
 Interfaith Dental  
 Interlace Health  
 IntuitiveMB  
 IVX Health  
**Java Medical Group**  
 J.P. Morgan  
 Jarrard Inc.  
 JLL  
 Jumpstart Health Investors  
 K&L Gates  
 Kaltroco  
 Karoo Health  
 Kaufman Hall  
**Kith + Kin, LLC**  
 KPMG  
 Kraft Healthcare Consulting  
 Kroger Health  
 Labcorp  
 Laura Campbell & Associates  
 LBMC  
 Lead Capital Partners  
 Leerink Partners LLC  
 Life Science Tennessee  
 Lifepoint Health  
 Lipscomb University  
 Lirio  
**Local Infusion**  
 Lockton  
 Lovell Communications  
 Ludi  
**Lumeris**  
 Main Street Health

Marsh McLennan  
**Marti Health**  
 Martin Ventures  
**Marwood Group**  
 Medallion  
**MedeAnalytics**  
 MEDHOST of Tennessee, Inc.  
 Meharry Medical College  
 Mental Health Cooperative  
 Mesirow  
 Microsoft Corporation  
 MindCare Solutions Group  
 Mindwise Health  
**MiQ**  
 Mizuho  
 Modern Healthcare  
 Monogram Health  
 Montecito Medical  
**Moss Adams**  
 MP&F Strategic Communications  
 Music City PrEP Clinic  
 Nashville Area Chamber of Commerce  
 Nashville Capital Network  
 Nashville Collaborative Counseling Center  
 Nashville Entrepreneur Center  
 Nashville General Hospital  
 NashvilleHealth  
 National Health Investors  
 National HealthCare Corporation  
**Nautic Partners**  
 Navis Clinical  
 Newport Healthcare  
 Nordic  
 North Highland  
 Notable  
 Octave Bioscience  
**Office Ally**  
 OGA  
 One GI  
 OneRallyPoint, LLC  
 Optum  
 Oracle Health  
 Outpatient Imaging Affiliates  
**P3 Health Partners**  
 Pacemate  
 PatientFocus  
 Petra Capital Partners  
**Philips**  
 Physicians Realty Trust  
 Pinnacle Financial Partners  
 Plante Moran  
 PNC Bank  
 Polsinelli  
 Premise Health  
 Press Ganey Associates  
 PreventScripts  
 Preverity

**Provisions Group**  
 Psych Hub  
 Psychiatric Medical Care  
 PwC  
 PYA  
 QTC Management  
 Quorum Health  
 Radiology Partners  
 Real Time Neuromonitoring Associates  
 RealizedCare  
 Regent Surgical Health  
 Regions Bank  
 Remar Technologies Group  
 Renal Care 360  
 Renasant Bank  
**Reputation**  
 Revive  
**RF-Smart**  
**Risk Strategies Company**  
 Row Associates  
 RSM  
 Rubicon Founders  
**RubinBrown**  
**S3 Recycling Solutions**  
**Sage Health**  
 Sante Ventures  
 Sarah Cannon Research Institute (SCRI)  
 Schlacter Consulting  
 ScionHealth  
**Sendero**  
 Sensorum Health  
 ServiceNow  
 Seven Hills Capital  
 Shearwater Health  
 Sherrard Roe Voigt & Harbison  
 Shore Capital Partners  
 Siloam Health  
**Simpl Healthcare**  
**SmarterDX**  
**Specialized Dental Partners**  
 SpecialtyCare  
 Spencer Fane  
 Spero Health  
 Spiras Health  
 Staffing as a Mission  
 Surgery Partners  
 SwitchPoint Ventures  
 Synchronous Health, Inc.  
 Synovus - Healthcare Investment Banking  
**TailorCare, Inc.**  
 TeamHealth  
**Teletracking**  
**Tembo Health**  
 TennCare  
 Tennessee Department of Health  
 Tennessee Hospital Association  
 Tennessee Medical Association

The University of Tennessee, Haslam College of Business  
 Thyme Care  
 Trevecca Nazarene University  
 Triple Aim Partners  
 Tristela Strategies  
 TruStar Marketing  
 Turner Construction Company  
 Turquoise Health  
 UBS Financial Services  
 UnitedHealth Group  
**UnityAI**  
 University of Tennessee Health Science Center  
 Unlock Health  
 Urgent Care Group  
**US Heart and Vascular**  
 Utilize Health  
**Valtruis**  
 Vanderbilt Owen Graduate School of Management  
 Vanderbilt University Medical Center  
**Venteur**  
**Vi Labs**  
 Virsys12  
 VMG Health  
 Wayspring  
 Wellinks  
 Wellpoint  
 Wells Fargo Bank  
 Wellvana Health  
 Welsh, Carson, Anderson & Stowe  
 Western Kentucky University  
 Whistler Capital Partners  
 Willis Towers Watson  
 Windrose Health Investors  
 Winnow  
 Xsolis, Inc.  
 ZOLL Medical Corporation

---

**Indicates new member.**

This information is current for Council membership for year October 1, 2023 – October 1, 2024.

# Thank you Sponsors



**Thank you to the Nashville Health Care Council team  
for a transformational 2024 that has set the stage for  
future innovations in healthcare.**



Your steadfast commitment and efforts have  
made all of this possible.





**NASHVILLE  
HEALTH CARE  
COUNCIL**

Strengthening and Elevating Nashville  
as *the* Healthcare City

Nashville, Tennessee

[info@healthcarecouncil.com](mailto:info@healthcarecouncil.com)

[www.healthcarecouncil.com](http://www.healthcarecouncil.com)